

Contact Name/Title  
Company/Entity  
Street Address  
Town, State & ZIP

November 20, 2012

Dear Sir/Madam:

**Don't Replace it... Restore it!**  
**Extend the Life of Your Valuable Investments**

At Clarke Sandblasting & Painting, we have more than 40 years of collective experience in the equipment restoration business. Simply put, we know how to make your older, worn-out equipment look and perform like brand new!

As companies like Admar, Lakeside Building Supply, and New York State Fence (among many others) will tell you, restoration and repair are much more cost-efficient than replacement. Whether it's a wrought iron fence or the chassis on an International 4700 truck, it makes more financial sense to refinish and maintain it, than to replace it altogether.

Here at Clarke Sandblasting & Painting, we have the experience, the knowledge and the ability to breathe new life into your older, worn and weathered equipment—and we realize that the condition of your equipment says a lot about your business. A well-maintained piece of equipment—be it a fence, a roll-off waste container or a fleet vehicle that carries valuable cargo—is worth its weight in gold, and the Western NY weather is hard at work, year in and year out depreciating your investments. We can help you slow the process and extend the life of your equipment.

I will give you a call in the next several days, or please feel free to contact me to arrange a meeting.

Sincerely,

Jeffrey Clarke  
President  
Clarke Sandblasting & Painting